

Before We Get Started: Why Seafood?







SNP: What We Do

Mission: SNP is a non-profit inspiring a healthier America by empowering seafood consumption through partnerships and collaborations.

Seafood Nutrition for Human Health

Encourage
 Americans to eat
 more seafood for
 better health &
 reduce chronic
 disease risks

Communications Outreach

 Equip health & nutrition influencers with resources to recommend more seafood

Partnerships

 Build partnerships to amplify the urgent message of the need to eat more seafood for better health





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Michael Tlusty, PhD Director of Ocean Sustainability Science, New England Aquarium



Gretchen Vannice, MS, RDN Author, Omega-3 Handbook, Wiley's Fish Oil







Why Seafood?

- Seafood, which includes fish and shellfish, is a delicious package of lean protein that includes a variety of vitamins, minerals, and essential omega-3 fatty acids EPA + DHA
- These marine sourced omega-3s are vital to the building blocks of our brain and import to our heart health.
- As calcium is to the bones, DHA is to the brain.
- The Dietary Guidelines for Americans recommend 2 servings of seafood per week and 2-3 servings for expectant moms.



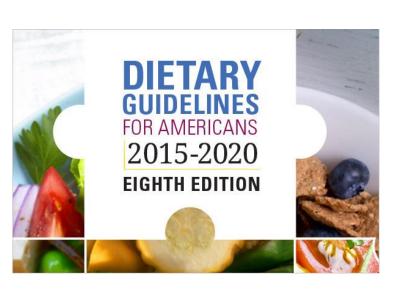


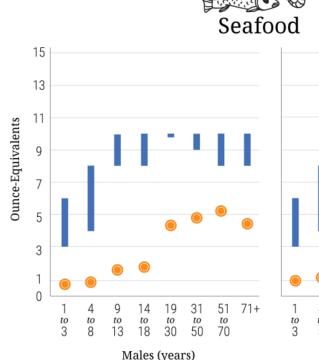


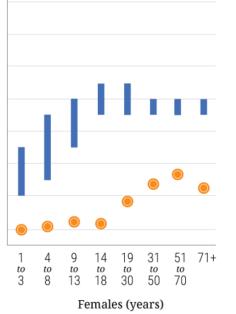
DGA 2015-2020 #Seafood2xWk Consumption Gap

Recommended Weekly Intake Ranges

Average Weekly Intake





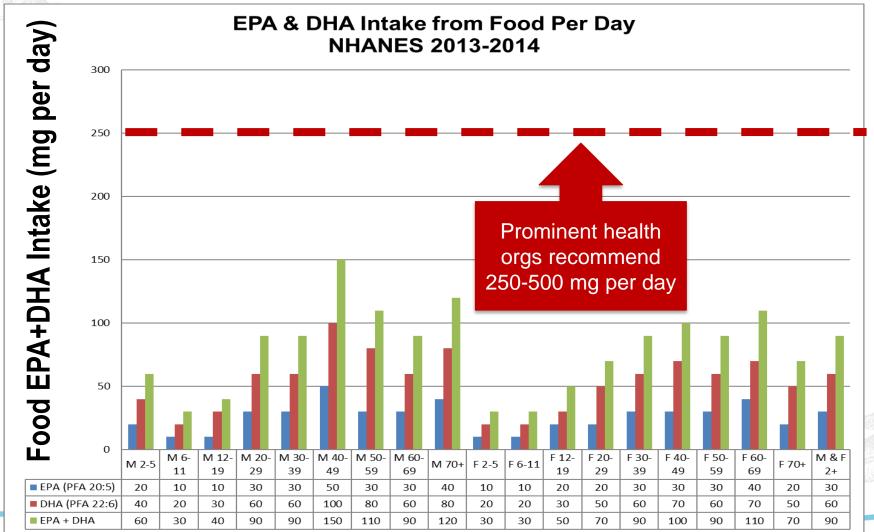








Omega-3 Deficiency in US

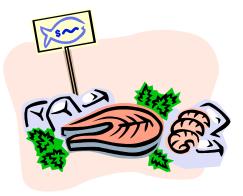




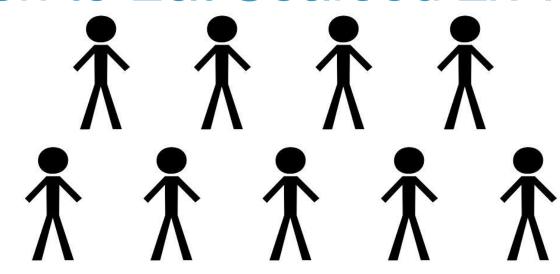


1 in 10 Americans Follow DGA Recommendation to Eat Seafood 2x Week





Source: **USDA**



Biggest Barrier to Eating Seafood

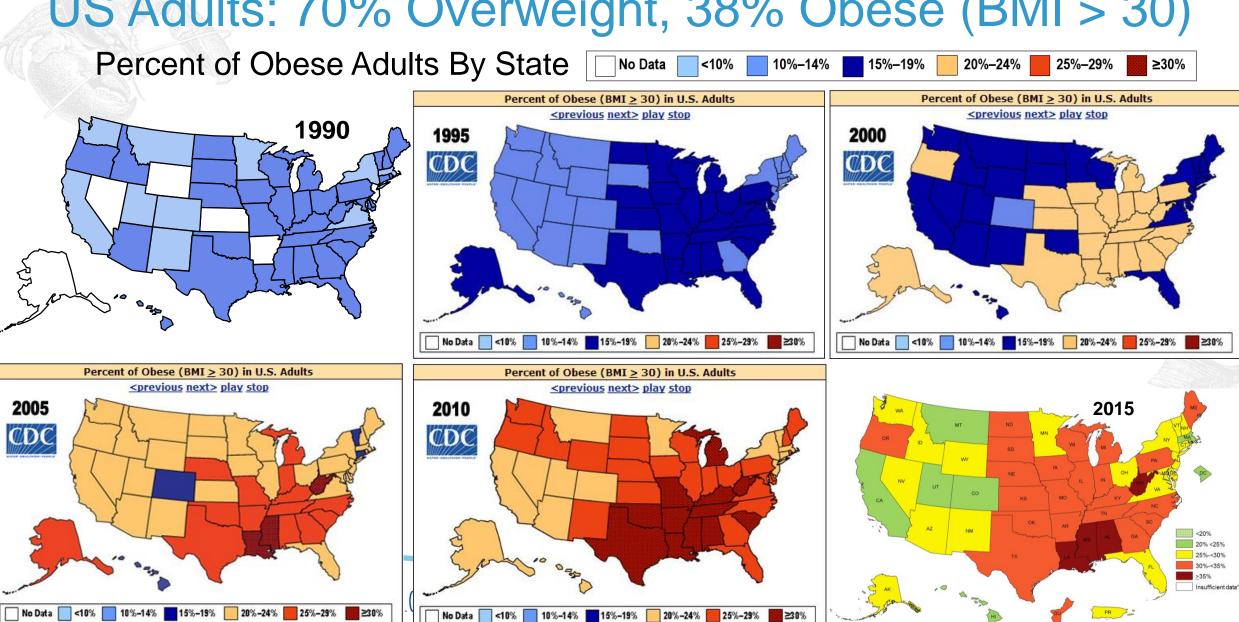
Lack of *confidence* in knowing how to: select, buy, and eat seafood.





Public Health Crisis

US Adults: 70% Overweight, 38% Obese (BMI > 30)



7 of the Top 10 Causes of Premature Death in US from Chronic Diseases

Inflammation is a leading contributor to chronic diseases.

Heart disease is the #1 cause of death in the US.











Chronic diseases are preventable through:

Diet

Exercise

Smoking Cessation

Alcohol Moderation

Source: CDC







Costs to Treat Chronic Diseases & Health Risks

86% of all health care spending is for one or more chronic medical conditions including mental health

Annual Chronic Diseases and Health Risk Behaviors Health Care Costs

Heart disease & stroke \$315.4 billion

Diabetes \$245 billion Age-related cognitive decline/Alzheimer ² \$216 billion

Cancer \$157 billion





Phase 1 Campaign Metrics (2015-2017)

1 in 3
Americans
added seafood
to their diets to
eat healthier
within the last
year

3.7 billion outreach impressions

50,991 people take Healthy Heart Pledge

216,786 event attendees in target markets

22,000 registered dietitians nutritionists reached

Positive sentiments for seafood and health

Per capita seafood consumption trending positive





50,991 Americans Commit to Healthy Heart Pledge







RDN Resources for #Seafood2xWk

Inspire a healthier America and include seafood nutrition.

Leverage SNP Resources:

- RDN Toolkit
- Seafood Recipes & Videos
- Share On Social: Facebook, Instagram, Twitter, YouTube



Seafood Nutrition:

UNDERSTANDING THE SCIENCE, COMMUNICATING TO CLIENTS, RESOURCES AND RECIPES TO SHARE

RDN Toolkit







We've established Americans need to eat more seafood





Is it OK to eat farmed seafood?



What do health experts say about farmed seafood?



FDA and EPA

Best Choices EAT 2 TO 3 SERVINGS A WEEK Good Choices EAT 1 SERVING A WEEK OR Tilefish Herring Scallop Bluefish Monkfish Anchovy (Atlantic Ocean) Lobster. Rockfish Buffalofish Atlantic croaker Shad American and spiny Tuna, albacore/white Sablefish Carp Atlantic mackerel Shrimp tuna, canned and Mullet Chilean sea bass/ Sheepshead fresh/frozen Black sea bass Skate Patagonian toothfish Tuna, yellowfin Oyster Snapper Butterfish Smelt Grouper Weakfish/seatrout Spanish mackerel Pacific chub Halibut Catfish Sole mackerel Mahi mahi/ Striped bass White croaker/ Clam Sauid Perch, freshwater dolphinfish Pacific croaker (ocean) and ocean Cod Tilapia Crab Trout, freshwater Pickerel Choices to Avoid HIGHEST MERCURY LEVELS Crawfish Plaice Tuna, canned light (includes skipjack) Pollock Flounder King mackerel Shark Tilefish Whitefish Salmon Haddock (Gulf of Mexico) Marlin Swordfish Sardine Whiting Hake Orange roughy Tuna, bigeye www.FDA.gov/fishadvice *Some fish caught by family and friends, such as larger carp, catfish, trout and perch, FDA U.S. FOOD & DRUG are more likely to have fish advisories due to mercury or other contaminants. State ADMINISTRATION advisories will tell you how often you can safely eat those fish. www.EPA.gov/fishadvice



Dietary Guidelines Advisory Committee

Question 2: What are the comparative nutrient profiles of current farm-raised versus wild caught seafood?

Source of evidence: USDA Agriculture Research Service (ARS) National Nutrient Database (NND)²⁵ updated with USDA-funded survey of most commonly consumed species in the United States.²⁶

Conclusion

For commonly consumed fish species in the United States, such as bass, cod, trout, and salmon, farmed-raised seafood has as much or more of the omega-3 fatty acids EPA and DHA as the same species captured in the wild. In contrast, farmed low-trophic species, such as catfish and crawfish, have less than half the EPA and DHA per serving than wild caught, and these species have lower EPA and DHA regardless of source than do salmon. Farm-raised seafood has higher total fat than wild caught. Recommended amounts of EPA and DHA can be obtained by consuming a variety of farm-raised seafood, especially high-trophic species, such as salmon and trout.

Implications

The U.S. population should be encouraged to eat a wide variety of seafood that can be wild caught or farmed, as they are nutrient-dense foods that are uniquely rich sources of healthy fatty acids. It should be noted that low-trophic farm-raised seafood, such as catfish and crayfish, have lower EPA and DHA levels than do wild-caught. Nutrient profiles in popular low-trophic farmed species should be improved through feeding and processing systems that produce and preserve nutrients similar to those of wild-caught seafood of the same species.



Why do we need aquaculture?



For 20 years, we have demonstrated our commitment to feeding the world through responsible and sustainable aquaculture. The "Best Aquaculture Practices" certified mark means your seafood came from facilities that meet the highest standards, with respect for the environment, workers and their communities, and the animals themselves.

FARMED FISH IS THE MOST EFFICIENT

form of animal protein on the planet

[National Geographic].

Estimated Feed Required to Gain One Pound
of Body Mass

6.8 POUNDS

2.9 POUNDS

1.7 POUNDS

1.1 POUNDS

MORE THAN 100 MILLION PEOPLE

and growing - from farmers to fish processors

and retailers - depend on the aquaculture

industry for their livelihoods [Waite et al.].









AQUACULTURE HAS LOWER C



No animals are unintentionally caught or harmed by fishing lines or nets.

IT'S TRACEABLE





Processor



BAP 4-star certification covers the entire aquaculture production chain.

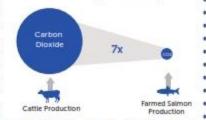
AQUACULTURE IS THE FUTURE OF FOOD

By 2030, nearly two-thirds of all seafood produced for human consumption will come from aquaculture [World Bank].



LOWER GREENHOUSE GAS EMISSIONS

than other types of farming.



SUPPORTS RURAL COMMUNITIES . IN A CHANGING WORLD

The aquaculture sector makes a significant socioeconomic contribution in coastal and rural communities where economic opportunity tends to be limited.



IT'S GOOD FOR YOU





Fish is rich in protein, Vitamin D, calcium, phosphorus and omega-3 fatty acids, which are important for your body and brain. Studies have also shown that obtaining omega-3s from fish instead of supplements can be more effective in lowering blood pressure [University of Pennsylvania School of Medicine].

IT'S SAFE



BAP-certified seafood is free from any prohibited antibiotics, drugs and any illegal substances. BAP also requires heightened testing of processing plants where residues of prohibited antibiotics are detected.

ONLY ONE IN TEN AMERICANS

eats the USDA/HHS Dietary
Guidelines recommendation of two
seafood meals per week for optimum
health. A recent Harvard study found
that eating one or two 3-ounce
servings of fatty fish a week reduces
the risk of dying from heart disease
by 36 percent.









Why do we need aquaculture?



By 2030, nearly two-thirds of all seafood produced for human consumption will come from aquaculture [World Bank].

Farmed fish is the most efficient form of animal protein on the planet [National Geographic].

With the global population expected to reach 9.6 billion by 2050, the demand for healthy, sustainable animal proteins is continuing to increase.

Farming seafood via
Aquaculture relieves pressure
from the ocean's depleted wild
fisheries.





6.8 POUNDS



2.9 POUNDS



1.7 POUNDS



1.1 POUNDS



Why do we need aquaculture?

TO MEET THE WORLD'S SEAFOOD NEEDS, AQUACULTURE PRODUCTION WILL NEED TO INCREASE BY 46 4 MILLION METRIC TONS³ 94 65 58 47 WORLD POPULATION⁴ GLOBAL CONSUMPTION OF AQUACULTURE FISH (IN MILLIONS OF METRIC TONS) GLOBAL CONSUMPTION OF WILD FISHERIES FISH (IN MILLIONS OF METRIC TONS) 106 ,30



What are some of the common myths and misperceptions surrounding aquaculture?



See All



Avoid eating this fish!

Warning...Stop Eating Tilapia ASAP Before It's Too

www.timefornaturalhealthcare.com





38 Comments 544 Shares

HEALTHY LIVING

Antibiotics In Your Fish: Researchers Find Traces Of Antimicrobials In Seafood, Posing Concern For Resistant Bacteria

> Oct 23, 2014 04:23 PM By Lecia Bushak

SALMON SHOCKER #8

It's been painted pink!



Wild salmon is naturally rose-tinted, a delicious side effect of the



shrimp and krill in its diet. But because farmed salmon subsists on feed pellets made from ground fish and soy, its flesh is naturally

FDA to detain Malaysian shrimp imports after finding unsafe antibiotic residue

By Madelyn Kearns, Associate Editor SHARE Published on Thursday, April 21, 2016



It's eating chicken poop!























November 5th, 2017 23:42 GMT Updated November 6th, 2017 03:17 GM

US celebrity doctor, Dr. Mehnet Oz, raised a number of concerns on seafood safety on his television show Tuesday, specifically in regard to tilapia and shellfish.

Dr. Oz urged viewers not to buy tilapia from China or southeast

During the show, Dr. Oz explained how tilapia is a relatively inexpensive fish, mainly because they are predominantly farm-raised in tanks "bursting at the seams" with water that is rarely changed, if ever, reports

What popular seafood species come from aquaculture?



Shrimp

Most popular seafood item in the US

- More than 90% of supply is imported; greater than 1.4 billion lbs in 2017
- Top importing countries: India, Indonesia, Thailand, Ecuador and Vietnam
- The majority of imports are farm-raised
- About 100 million lbs from wild Gulf fishery



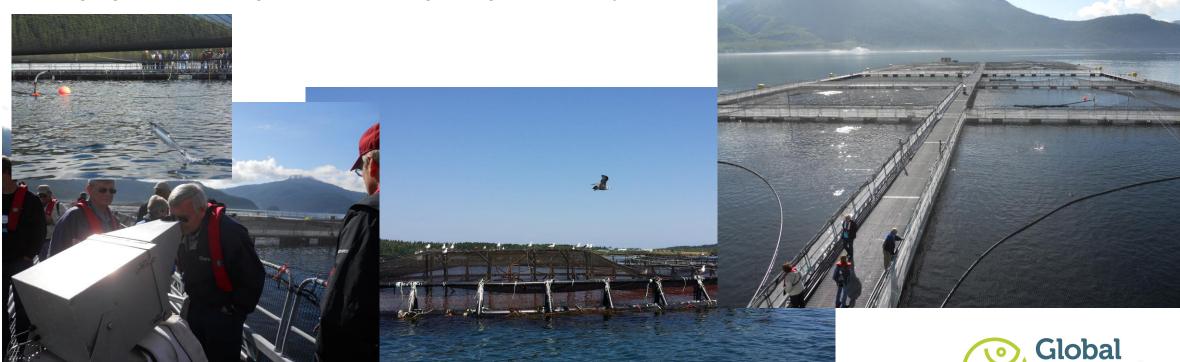




Salmon

Most popular seafood item in the US

- Imported more than 900 million lbs of Atlantic salmon in 2017
- Top importing countries: Chile, China*, Norway, Thailand*, Canada, UK
- 100% of Atlantic salmon is farm-raised
- Domestic wild-caught landings from Alaska were just over 900 million lbs in 2017
- The majority of this catch was pink salmon, which is primarily used in canning



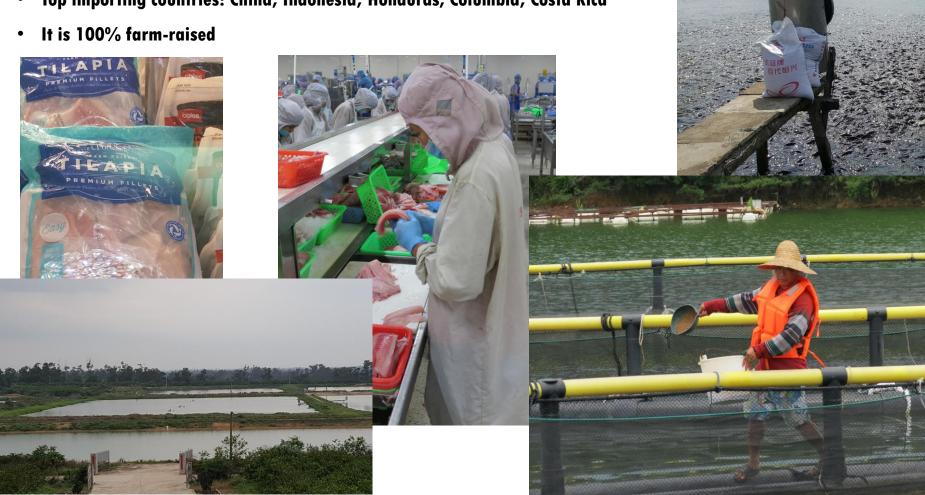
Alliance

Tilapia

Most popular seafood item in the US

Virtually 100% of supply is imported; about 400 million lbs in 2017

• Top importing countries: China, Indonesia, Honduras, Columbia, Costa Rica





Catfish

Most popular seafood item in the US

- Two major species: US channel catfish and Vietnamese catfish
- More than 60% of supply is imported; greater than 240 million pounds in 2017
- Top importing countries: Vietnam and China
- Domestic production is approximately 150 million lbs
- All catfish is 100% farm-raised



Global

Alliance[®]

Shellfish

Most popular seafood item in the US

- About 50% of supply is imported; almost 120 million pounds in 2017
- Top importing countries: China, Chile, New Zealand, Argentina, Japan
- Domestic production has been increasing steadily because of increase in farming
- Combination of wild-harvested and farm-raised very difficult to differentiate







Who is GAA and what makes us experts about aquaculture?







What Makes Us Experts?



ADVOCATE



Global



SEPTEMBER 24-27, 2018



EDUCATE







DEMONSTRATE

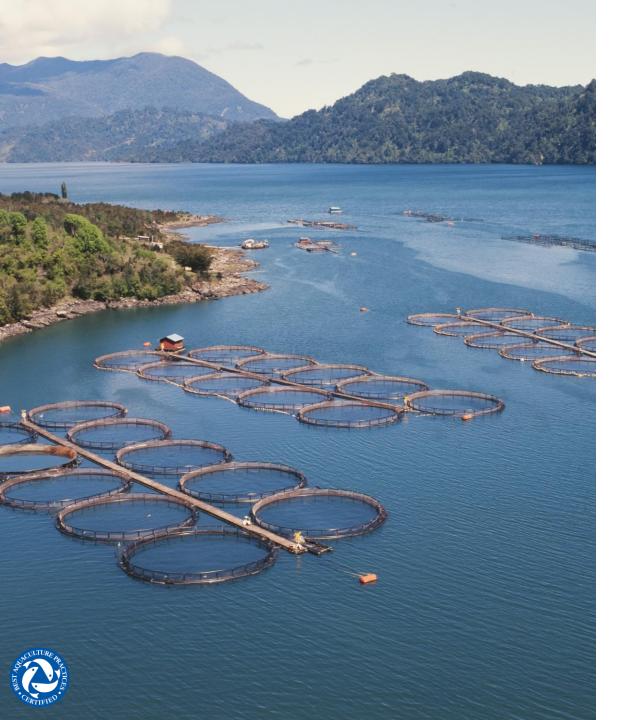


What does certification mean?

- Demonstrates products are safe and responsibly produced
- Provides access to the marketplace
- Encourages a closer look at operations to make improvements







What is BAP?



Comprehensive

- Covers the entire aquaculture production chain hatcheries, feed mills, farms & processing plants
- Standards cover the 4 pillars of responsible aquaculture:
 environmental, social, food safety & animal health and welfare
- Covers virtually 100% of finfish, crustacean & mollusk species



Proven

- Third-party benchmarking: GSSI, GFSI, GSCP
- Standards are scientific rigorous and always evolving



Trusted

- Administered by the Global Aquaculture Alliance
- Robust Program Integrity
- Third-party Standards Oversight Committee (SOC), certification bodies and auditors, ensuring the audit is fair
- Supply chain transparency program
- Endorsed by over 150 retail & foodservice companies worldwide



Food Safety

Assurance that no banned antibiotics or other chemicals are used and that all approved chemical treatments are carried out in a responsible fashion.

Social Responsibility

Adherence to local laws for worker safety, child labor and community rights.

Environmental Responsibility

Compliance with standards that address such issues as habitat conservation, water quality and effluents.

Best practices in animal husbandry, addressing issues such as disease control.



'3G' Integrity from Independent Benchmarkers

- Environmental Integrity: Global Sustainable Seafood Initiative (GSSI)
- Food Safety: Global Food Safety Initiative (GFSI)
- Social Accountability: Global Social Compliance Programme (GSCP)













BAP Standards Development

TC: Technical Committee

- Species-specific technical committees develop draft standards
- Members approved by SOC

SOC: Standards Oversight Committee

- Draft standards reviewed by a 12-member, independent SOC, whose diverse industry and non-industry members recommend changes, as necessary
- SOC consists of four representatives of the NGO community, four representatives of academia/regulatory/policy and four representatives of industry
- "Yes" vote from minimum of two NGOs needed for draft standards to be approved
- Draft standards then published for 60 days of public comment

Best Aquaculture Practices Market Endorsers































































































































































































































































































Endorsers in BAP Transparency Process









































Watch BAP in action

Video



DON'T CHOOSE BETWEEN WILD AND FARMED THEY ARE BOTH GOOD CHOICES!

Ask!What is your responsible sourcing policy?





What Makes Us Experts?







Global

Advocate[™]





EDUCATE







DEMONSTRATE



Membership

Choose Your Membership

	User Free	Supporter One-Time Donation	Individual \$50/year	Business \$500/year	Premier Partner \$7,500/year
MyGAA	~	~	~	~	~
Unlimited News & Articles	~	~	~	~	~
Member Listing			~	~	~
Access to Marketing Toolkit				~	~
Advertising Discounts				~	~
Event Discounts				~	~
GAA Films Placement					~



MyGAA

The most sophisticated networking platform for aquaculture enthusiasts worldwide.

GAA's goal is to drive interesting and solution-oriented discussions, and to grow academia and aquaculture practitioner presence.

Species-specific Community Forums	Research Sharing	
Job Board	Species Glossary	
University Aquaculture Program Map	Global Event Board	
BAP Certified Farm Map	Etc.	

- It's Free! You do not need to be a paying member of GAA to access the platform.
- Users might choose to: poll consumers; find qualified auditors; find a new job or event opportunity; post an advertisement; etc.



































Global Aquaculture Academy

Features

- High quality educational content
- Content specific to The Four Pillars of Responsible Aquaculture
- Learn about current topics in aquaculture
 - Social Responsibilities
 - Food Safety
- Flexible delivery options (online, blended, instructor led)
- Manage learning in one place



GAA Films

GAA Films creates documentary short films that highlight the untold stories of people who love, fight for, or are transformed by aquaculture.

We credit the success of these film to the fact that they are <u>candid</u> and personal accounts from individuals in the industry, not marketing pieces for any company or species.

- One film produced per quarter.
- Open access to embed a GAA Film on your website or share through your social platforms.
- 2017 Film Festival selection in the documentary short film category.

















GOAL Conference

Be inspired by 60-plus speakers providing insight on the trends shaping the future of responsible aquaculture production and sourcing, while networking with more than 400 seafood professionals from 30-plus countries. GOAL (Global Outlook for Aquaculture Leadership) is a pre-competitive event, an opportunity to put day-to-day business aside and bring together all industry segments to discuss shared responsibilities and goals. Since its inception in 2001, GOAL has been a must-attend event for the world's aquaculture thought leaders.

For the first time in seven years, the annual GOAL conference returns to Latin America. GOAL 2018 will be held at the Guayaquil Colon Hilton, which features almost 45,000 square feet of meeting space.





Global Aquaculture Advocate



The Advocate supports GAA's mission of feeding the world through responsible aquaculture by covering a dynamic and evolving industry with integrity and fairness and by providing timely, insightful and accurate information from journalists, researchers and other industry experts.

The *Advocate* appeals to industry professionals, academics, government officials, conservationists and marketplace representatives seeking news about responsible aquaculture production.



- **Growing audience:** 17,000 monthly pageviews and 15,000 weekly newsletter subscribers as of Nov. 2017
- Global audience: Readers in all 196 countries
- Quality content: More than 650 technical articles and news features since launch in Oct. 2015
- Categorized content: Eight content categories, for targeted advertising
- **Spanish:** Select articles translated into Spanish weekly
- Coming soon: Searchable archives from print editions, dating back to 1998



Thank You

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